

# GETTING INVESTMENT READY



**For entrepreneurs and businesses in the MedTech, Life Science and Healthcare sectors who are looking for investment.**

**Make sure your business is investment ready by joining our fully funded 12-hour programme covering the following topics**

## Investment Pathway

- Introduction to the programme.
- Overview of fund-raising process.

## Investment Readiness

- What to prepare and how to pull the detail together, covering:
- Technology/Commercial/Sales/Market analysis.
- Regulation/IP/Delivery/Scalability
- Financial Planning.
- Team/Legal/Accounting/Governance/Raising investment/Communication.

## Investment Closure

- Timing
- Due Diligence
- Identifying potential investors and pitching

Interested entrepreneurs and businesses should contact Graham Hutchins at [seip@ncltv.co.uk](mailto:seip@ncltv.co.uk).

**NCL Technology Ventures (NCL) will be delivering workshops for business owners on how to raise investment for their businesses.**

The workshop will be delivered on behalf of South-East Innovation programme (SE-IP) and provide early-stage entrepreneurs and companies with an overview of the fund-raising process, a checklist of requirements for an entrepreneur to complete when fund-raising, time to review and develop their business plan and the delivery of their investment pitch.

The South-East Innovation Programme is part funded by the European Union Regional Development Fund 2014 - 2020.

The package of specialist training will help to prepare you for securing investment. Training will be free of charge and will cover the main aspects of developing a commercially viable business, from concept through to investment and market entry.

Entrepreneurs and companies must either be located within the SELEP area covering Kent, Medway, Essex, East Sussex, Southend, and Thurrock or consider moving to the area prior to the programme.

The programme will coincide with the planned opening of the Maidstone Innovation Centre in Autumn 2021, which has been part funded by the European Union Regional Development Fund 2014 – 2020 and has previously received funding from the South-East Local Enterprise Partnership.

NCL Technology Ventures is a specialist technology investor, with UK offices in both London and Kent. NCL has backed some of the most promising technology companies and has a wealth of experience in developing market leading businesses. SMEs that complete the SE-IP programme will be considered for investment from NCLs Technology Fund.

**Planned Course Dates:**

**29-30 March 2022**

**26-27 April 2022**

**24-25 May 2022**

**28-29 Jun 2022**

**26-27 Jul 2022**

**Locations for courses will be dependent on numbers, but will focus around Maidstone, Harlow, Chelmsford, Sandwich**

**Contact Us at [seip@ncltv.co.uk](mailto:seip@ncltv.co.uk) to find out about the availability of courses.**

